

SmartWORKS Cures Pharmaceutical Delivery Obstacles



SmartWORKS combines the power of SmartDISPATCH and SmartLOCATE with the intelligence of dynamic route optimization to maximize operational efficiency throughout the entire day.

Challenge

A pharmaceutical manufacturer that delivers medicines to doctors and hospitals by using their own fleet of drivers and contracted couriers needed the ability to closely track and have better oversight of their time sensitive deliveries. They desired a way to cut down on mileage, idle time, and overtime for their drivers. The company also wanted to improve customer service and save costs through reduced delivery errors and by increasing the timeliness of deliveries. These errors and late deliveries cost the company over \$500 per delivery. They needed a comprehensive solution that only Agilis Systems was able to provide.

Solution

This pharmaceutical distributor teamed up with Agilis Systems and deployed **SmartWORKS** in all of their delivery trucks. Work orders from two different back office systems feed into Agilis' software and are automatically routed and dispatched to the appropriate driver's handset. The driver can then execute his deliveries in order, updating the order status on the handset. Using **SmartFORMS'** barcode capture feature, the driver barcode scans the package being delivered to ensure proper delivery.

Results

Using Agilis Systems' **SmartWORKS** with **SmartFORMS**, this company was able to significantly reduce errors and cut down on missed delivery costs. Agilis' comprehensive solution helped the company improve driver performance by reducing mileage and overtime by an average of 4% each, for an estimated savings of \$300,000 per year. With the proof of delivery from **SmartFORMS** and location tracking with **SmartWORKS**, they also saved an estimated \$500,000 annually in liability claims. To top that off, delivery errors were cut by an estimated 20%, saving them over \$150,000 more per year. With the hustle of the medical industry plus the importance of efficient and timely deliveries, not to mention the rising cost of transport, the company's increase in savings and customer satisfaction really add up.



Agilis Systems assists distributors in the pharmaceuticals industry, one of the most time-sensitive for deliveries, streamline their work orders and deliveries with **SmartWORKS**.



About Agilis Systems

Agilis Systems, LLC is a management software solutions company dedicated to providing flexible and powerful applications that enable customers to improve their mobile operational efficiencies and reduce costs.

Agilis Systems' products allow customers to more effectively communicate, organize, report and manage their operations. The suite of applications assists our customers in the management of mobile personnel and in their day-to-day operations. The modular design can be integrated with existing business applications and can easily scale from small organizations to large enterprises.

Agilis Systems focuses on assisting businesses improve their operations through low-cost, high-value mobile software products that:

- * Provide timely mission critical information.
- * Simplify mobile worker management
- * Enhance flexibility and scalability to meet business needs
- * Improve customer service and satisfaction

Optimize Your Mobile Operations